



National Grain and Feed Association

Arbitration Decision

1250 Eye St., N.W., Suite 1003, Washington, D.C. 20005-3922
Phone: (202) 289-0873, FAX: (202) 289-5388, E-Mail: ngfa@ngfa.org, Web Site: www.ngfa.org

November 3, 2011

Arbitration Case Number 2552

Plaintiff: DeBruce Grain Inc., Kansas City, Mo.

Defendant: Cassidy Bayou Planting Co., Sledge, Miss.

Factual and Procedural Background

The plaintiff, DeBruce Grain Inc. (DBG), requested the entry of a default judgment in the amount of \$15,850 against the defendant, Cassidy Bayou Planting Co. (Cassidy Bayou). The default judgment was granted for the reasons set forth below.

DBG submitted an arbitration complaint dated March 1, 2011 to the National Grain and Feed Association (NGFA). The complaint alleged that Cassidy Bayou failed to perform on duly signed DBG contract no. PC5612317 for #2 yellow corn.

The contract stated: "Governing Trade Rules: NAT'L GRAIN & FEED ASSN." It also contained the following provision under "Additional Terms and Conditions":

Unless otherwise provided herein, this Contract shall be subject to the National Grain and Feed Association (NGFA) Trade Rules, which Trade Rules are incorporated herein by reference. The parties agree that the sole forum for resolution of all disagreements or disputes between the parties arising under this Contract or relating to the formation of this Contract shall be arbitration proceedings before NGFA pursuant to NGFA Arbitration Rules. The decision and award determined by such arbitration shall be final and binding upon both parties and judgment upon the award may be entered in any court having jurisdiction thereof. Copies of the NGFA Trade and Arbitration Rules are available from Buyer upon request and are available at www.ngfa.org. This contract is governed by and is to be interpreted pursuant to the laws of the State of Missouri without taking into account its choice of law rules except that the NGFA Trade Rules supersede state law. Buyer hereby submits to and consents to the jurisdiction of the Courts for the State of Missouri and/or the federal courts for

the District of Missouri except that the provisions concerning arbitration control over this provision. In the event of a contradiction between the terms set forth in this Contract and the NGFA Trade Rules the terms set forth herein shall control. The parties hereby waive trial by jury in any and all litigation related to or arising out of this contract or the transactions contemplated hereby.

Acting upon DBG's complaint, NGFA prepared an arbitration services contract and submitted it to DBG for execution. By certified mail dated April 8, 2011, NGFA also sent to Cassidy Bayou a letter providing notice of these proceedings with copies of DBG's complaint and attachments, as well as the NGFA Trade Rules and Arbitration Rules. The certified mail return receipt confirmed that this mailing to Cassidy Bayou was signed for and received on April 12, 2011.

Upon receipt of the duly executed arbitration services contract from DBG, NGFA then sent it with accompanying correspondence to Cassidy Bayou by certified mail on April 28, 2011. The certified mail return receipt confirmed that this mailing to Cassidy Bayou was signed for and received on May 6, 2011.

After not hearing further from Cassidy Bayou, on June 1, 2011, NGFA sent him another letter by Federal Express delivery. Federal Express confirmed that this mailing was delivered on June 3, 2011. NGFA's letters of April 28 and June 1, 2011 to Cassidy Bayou specifically provided notice that Sections 5(c) and (d) of the NGFA Arbitration Rules required that the signed contract be returned within fifteen (15) days.

After still not receiving any response from Cassidy Bayou, or any indication that a response was forthcoming, NGFA

sent yet another notice to Cassidy Bayou on July 11, 2011 by Federal Express delivery. This notice further specifically stated as follows:

NGFA Arbitration Rules 5(d) and (e) provide for the entry of a default judgment when a party fails to execute the arbitration contract and pay the service fee within fifteen (15) days. Based upon the lack of any response from you thus far, we must anticipate that you do not intend to respond. *This is our last attempt to elicit*

a response from you. A default judgment may be entered against you at any time, which the Plaintiff may enforce in a court of law. [Emphasis in original].

Federal Express confirmed that this mailing was delivered to Cassidy Bayou on July 13, 2011.

NGFA has yet to receive an executed arbitration services contract from Cassidy Bayou, despite the repeated attempts by NGFA to contact Cassidy Bayou.

Default Judgment

The NGFA established jurisdiction over this matter pursuant to the express terms of the contract and by way of DBG's status as a NGFA active member.

DBG properly and in a timely manner filed its complaint under NGFA Arbitration Rules Section 5(a). Pursuant to Section 5(b), the NGFA then submitted an arbitration services contract to the parties. Section 5(d) states that, "it shall be the duty of both parties to complete the contract for arbitration within fifteen (15) days from the date the party receives the contract from the National Secretary." DBG properly executed and returned the arbitration services contract. Cassidy Bayou refused to comply with the NGFA Arbitration Rules, and refused to respond to any requests from NGFA for the executed contract.

NGFA Arbitration Rule Section 5(e) provides for the following:

Where a party fails to pay the arbitration service fee and/or fails to execute the contract for arbitration, the

National Secretary may without further submissions by the parties enter a default judgment or such other relief as the National Secretary deems appropriate.

As it appeared that Cassidy Bayou made a conscious decision to disregard these arbitration proceedings, pursuant to Section 5(e) of the NGFA Arbitration Rules, the National Secretary found that entry of default judgment against Cassidy Bayou was proper and warranted.

Therefore, on Oct. 5, 2011, NGFA entered a default judgment against the defendant. The defendant was also advised that NGFA Arbitration Rule Section 5(e) sets forth the requirements and conditions under which, "[a]ny party against whom a default judgment has been entered under this provision may apply for vacation of the default judgment within fifteen (15) days of entry of the default judgment." In this case, the defendant did not apply to vacate the default judgment pursuant to Section 5(e).

The Award

THEREFORE, IT IS ORDERED THAT:

1. DeBruce Grain Inc. is awarded judgment against Cassidy Bayou Planting Co. for \$15,850.
2. Interest on the judgment shall accrue at the statutory rate available for judgments in the applicable jurisdiction from this date until paid in full. This award is not intended to preclude the plaintiff from pursuing an additional award for interest, legal fees or costs in a court of law.

Dated: October 5, 2011

NATIONAL GRAIN AND FEED ASSOCIATION

By: **Charles M. Delacruz**
National Secretary